

NetSuite CRM Delivers a 360° View of Your Customers in Real-Time

Trajectory helps customer-centric sales organizations across every industry design and deploy a CRM strategy to redefine their sales, marketing and customer service experience. Trajectory's CRM practice is focused on NetSuite's CRM and Salesforce.com's cloud. Whether looking to deploy a standalone CRM tool, or a fully integrated, quote-to-fulfillment process, Trajectory can help ensure your organization's success.

TOP 3 BENEFITS OF USING NETSUITE CRM:

Actionable Customer Insight

NetSuite CRM solutions enable your team to sell proactively and avoid surprises by knowing what matters to your accounts and contacts when it matters. Know your accounts inside and out with 360-degree customer activity history, from sales to finance.

High Performance Sales Tools

NetSuite CRM solutions deliver customizable intelligence, reporting and dashboards that provide real-time information about your pipeline, quota achievement, key opportunity and account activity, and sales rep performance to help you sell smarter.

Collaboration on an Enterprise Level

NetSuite CRM solutions focus on creating a real-time, collaborative sales environment where visibility is improved,

and the entire sales team can benefit from the transparency. With seamless integration into your organization's fulfillment, support and finance, the entire organization is able to contribute to winning and retaining customers.

SEE THE DIFFERENCE WITH NETSUITE CRM+

Organizations can benefit from the powerful NetSuite CRM+ capabilities, which provide marketing automation, customer support and service, along with flexible customization to meet your unique business needs. NetSuite CRM+ delivers a transparent and real-time view of all your customer information and interactions to help drive the performance of your sales team with sales forecasting, quota management, automated commission management and upsell management.

TRAJECTORY KNOWS NETSUITE

At Trajectory, our NetSuite implementation approaches and methods are flexible and scalable. We are able to accommodate the tightest timeframes and manage longer, more strategic phased projects. Because each of our NetSuite solutions focuses on usability and utility, the success of your NetSuite solution is guaranteed.

Trajectory can help you deploy the perfect NetSuite solution for your unique business needs. [Let's Talk!](#)